

Contractor of the Year

The Winning Contractor will be someone who is regarded as an essential part of their farming customers' business. They will be market-focussed providing a reliable, efficient, punctual – and above all, cost effective service.

Join the growing band of Farmers Weekly Award winners – men and women championing best practice and flying the flag for the British farming industry.

Complete your contact and business details on this form – and attach your achievements and plans for the following five areas. Then send them to *Farmers Weekly* at the address below.



sponsored by JCB

CONTACT DETAILS

Your name [individual/family name/farm name/business name] that you would like on the trophy if you win:

Job title/position:

Address:

Postcode:

Telephone (land line and mobile):

Email:

Website:

BUSINESS DETAILS

Company Name:

Main services offered:

Main customer base (eg arable, dairy):

Machinery Fleet:

Number of clients and area covered:

Client References: **Please supply the names and contact details of two farming clients who can be contacted to support your entry (SEE OVERLEAF)**

Turnover and Profit:

(This information is in confidence and not for publication)

>>>> PLEASE ANSWER ALL THE QUESTIONS ON THE FOLLOWING PAGES<<<<

Send your entry to Farmers Weekly Awards, 3rd Floor LR, Quadrant House, Sutton, Surrey SM2 5AS or attach to an email to linda.kimberley@rbi.co.uk by **30 April 2012**

THE PROCESS

How do I enter?

1. Complete the entry form with your name, address and basic farm facts
2. Answer the questions in the six key areas outlined below
3. You are encouraged to attach supporting documentation to enhance your application, e.g. business plans, accounts, environmental/biodiversity audits/research etc.
4. Send your entry to Linda Kimberley, 3LR, Farmers Weekly Awards, Quadrant House, Sutton, Surrey SM2 5AS or attach to an email to linda.kimberley@rbi.co.uk by **30 April 2012**
5. If you are posting an entry you must supply 3 copies of your entry.

How am I judged?

1. All entries will be judged on the below criteria
2. A shortlist of three entries will be selected from each category
3. The shortlist will be visited by a panel of judges during May, June or July. This visit will take a minimum of 3 hours.
4. A winner for each category will be selected after the on-farm judging visits and the winner's name will be revealed at the Awards Night on 4th October 2012
5. The overall winner will be selected by a panel of judges.

What are the rules?

1. The entrant and partner should be available to attend the Awards Night on 4th October 2012 at the London Grosvenor House
2. The judges will need to meet the person, or persons, named on the entry form during the farm judging visits which will take place during May, June or July
3. The finalists' stories, and their photographs, will appear in Farmers Weekly and its related products as well as local and national press
4. The winner receiving their trophy should be the person(s) named on the entry form

Data protection

By registering your details you indicate your consent for us to email you information about selected products, events and services from the FW Group, our parent company, our affiliated companies and from carefully chosen third parties unless you object to receiving such messages by ticking the boxes below: I do not want to receive other emails from:

- FW Group Parent Company
 Third Parties Affiliated Companies

PLEASE ANSWER THE BELOW QUESTIONS ON A SEPRATE DOCUMENT OR SHEETS OF PAPER AND ATTACH TO THE COMPLETED FRONT ENTRY FORM PAGE.

1. Business. How you manage your operational costs and achieve a profitable business?

2. Technical. Describe your machinery fleet, and and how do you finance machinery?

3. Marketing. How do you maintain good relationships with customers?

4. Social responsibility. Describe how you look after the environment, adhere to new legislation and communicate with the public.

5. Staff management. What staff training, appraisal and payment schemes do you operate? Also, please supply contact details of 2 farmer customers who can provide a testimonials.

Client References: **Please supply the names and contact details of two farming clients who can be contacted to support your entry**

1. Name _____

Address: _____

Telephone: _____

E-mail: _____

What services do you supply this client?

How long have you been working for this client?

2. Name _____

Address: _____

Telephone: _____

E-mail: _____

What services do you supply this client?

How long have you been working for this client?